



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

CONTRACT

Print Date 11/19/17 Page 1 of 10

Contract / Revision 1854008 /		Alt Order # 08864311
Product DOUG JONES FOR SENAT		
Contract Dates 11/21/17 - 11/27/17		Estimate # 5103
Advertiser POL/Jones, Doug/D/Senate		Original Date / Revision 11/17/17 / 11/19/17
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Property WSFA	Account Executive Ryan Eddins	Sales Office HRP-Washingto
Special Handling		
Demographic Adults 35+		
Agy Code TV13041	Advertiser Code 836	Product 1/2 967
Agency Ref		Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
D 2	WSFA	11/24/17	11/24/17	Today in Alabama 430am	430-5a		:30			NM	0	\$0.00
N 3	WSFA	11/24/17	11/24/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----2--				2	\$350.00			
N 4	WSFA	11/27/17	11/27/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$325.00			
N 5	WSFA	11/21/17	11/21/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$325.00			
N 6	WSFA	11/22/17	11/22/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$325.00			
N 7	WSFA	11/23/17	11/23/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$325.00			
N 8	WSFA	11/24/17	11/24/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$325.00			
N 9	WSFA	11/27/17	11/27/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$415.00			
N 10	WSFA	11/21/17	11/21/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$415.00			
N 11	WSFA	11/22/17	11/22/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$415.00			
N 12	WSFA	11/23/17	11/23/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



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Montgomery, AL 36105
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<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount																										
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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>																													
	Week:	11/20/17	11/26/17	---2---				2	\$415.00																													
N 13	WSFA	11/27/17	11/27/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00																										
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	Week:	11/27/17	12/03/17	1-----				1	\$130.00																													
N 14	WSFA	11/24/17	11/24/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00																										
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	Week:	11/20/17	11/26/17	----2--				2	\$415.00																													
N 15	WSFA	11/27/17	11/27/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00																										
<table><tr><td></td><td></td><td><u>Start Date</u></td><td><u>End Date</u></td><td><u>Weekdays</u></td><td></td><td></td><td></td><td><u>Spots/Week</u></td><td><u>Rate</u></td><td colspan="3"></td></tr><tr><td></td><td>Week:</td><td>11/27/17</td><td>12/03/17</td><td>1-----</td><td></td><td></td><td></td><td>1</td><td>\$175.00</td><td colspan="3"></td></tr></table>															<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					Week:	11/27/17	12/03/17	1-----				1	\$175.00			
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>																													
	Week:	11/27/17	12/03/17	1-----				1	\$175.00																													
N 16	WSFA	11/21/17	11/21/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00																										
<table><tr><td></td><td></td><td><u>Start Date</u></td><td><u>End Date</u></td><td><u>Weekdays</u></td><td></td><td></td><td></td><td><u>Spots/Week</u></td><td><u>Rate</u></td><td colspan="3"></td></tr><tr><td></td><td>Week:</td><td>11/20/17</td><td>11/26/17</td><td>-1-----</td><td></td><td></td><td></td><td>1</td><td>\$175.00</td><td colspan="3"></td></tr></table>															<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>					Week:	11/20/17	11/26/17	-1-----				1	\$175.00			
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>																													
	Week:	11/20/17	11/26/17	-1-----				1	\$175.00																													
N 17	WSFA	11/22/17	11/22/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00																										
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	Week:	11/20/17	11/26/17	--1----				1	\$175.00																													
N 18	WSFA	11/23/17	11/23/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00																										
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	Week:	11/20/17	11/26/17	---1---				1	\$175.00																													
N 19	WSFA	11/24/17	11/24/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00																										
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	Week:	11/20/17	11/26/17	----1--				1	\$175.00																													
N 20	WSFA	11/27/17	11/27/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00																										
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	Week:	11/27/17	12/03/17	1-----				1	\$15.00																													
N 21	WSFA	11/21/17	11/21/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00																										
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	Week:	11/20/17	11/26/17	-1-----				1	\$15.00																													
N 22	WSFA	11/22/17	11/22/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00																										
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N 23	WSFA	11/23/17	11/23/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00																										
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N 24	WSFA	11/21/17	11/21/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00																										
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N 25	WSFA	11/24/17	11/24/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00																										
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N 26	WSFA	11/27/17	11/27/17	The Voice	7-ppm		:30			NM	2	\$1,200.00																										
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N 27	WSFA	11/21/17	11/21/17	This Is Us	8-9pm		:30			NM	1	\$600.00																										
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	Week:	11/20/17	11/26/17	-1-----				1	\$600.00																													

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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
N 28	WSFA	11/25/17	11/25/17	NBC Saturday Today Show	6-8am		:30			NM	3	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----3-				3	\$45.00			
D 29	WSFA	11/25/17	11/25/17	Notre Dame Football	230p-6p		:30			NM	0	\$0.00
D 30	WSFA	11/25/17	11/25/17	Nascar Daytime	230p-6p		:30			NM	0	\$0.00
N 31	WSFA	11/25/17	11/25/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	2	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2-				2	\$80.00			
N 32	WSFA	11/25/17	11/25/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2-				2	\$265.00			
N 33	WSFA	11/25/17	11/25/17	NET Saturday Night Live	1030p-12x		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1-				1	\$115.00			
N 34	WSFA	11/25/17	11/25/17	ET WEEKEND	1203-103x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1-				1	\$10.00			
N 35	WSFA	11/22/17	11/22/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$130.00			
N 36	WSFA	11/26/17	11/26/17	NET NBC Sunday Today Shc	7-8a		:30			NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2				2	\$45.00			
N 37	WSFA	11/26/17	11/26/17	NET NBC Meet The Press	8-9a		:30			NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2				2	\$45.00			
N 38	WSFA	11/26/17	11/26/17	WSFA News Sunday AM	9-930a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1				1	\$20.00			
D 39	WSFA	11/26/17	11/26/17	NET Soccer	11a-1p		:30			NM	0	\$0.00
D 40	WSFA	11/26/17	11/26/17	Nascar Daytime	1p-5p		:30			NM	0	\$0.00
D 41	WSFA	11/26/17	11/26/17	Nascar Daytime	130-5p		:30			NM	0	\$0.00
D 42	WSFA	11/26/17	11/26/17	NET NBC Horse Racing	Various		:30			NM	0	\$0.00
N 43	WSFA	11/26/17	11/26/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1				1	\$90.00			
D 44	WSFA	11/25/17	11/25/17	Notre Dame Football	630p-10p		:30			NM	0	\$0.00
D 45	WSFA	11/26/17	11/26/17	Sunday Hour 2	7-8PM		:30			NM	0	\$0.00
N 46	WSFA	11/23/17	11/23/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$130.00			
N 47	WSFA	11/26/17	11/26/17	NFL Football	Sun 730p-1030p		:30			NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1				1	\$500.00			

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<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 48	WSFA	11/26/17	11/26/17	Late News	1030p-11p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-----1				1	\$150.00			
N 49	WSFA	11/26/17	11/26/17	LF SU 11-1130p	11-1130p		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-----1				1	\$15.00			
N 50	WSFA	11/26/17	11/26/17	LF SU 1130p-12x	1130p12x		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-----1				1	\$5.00			
N 51	WSFA	11/24/17	11/24/17	Today in Alabama 5am	5-530a		:30			NM	2	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----2--				2	\$130.00			
N 52	WSFA	11/27/17	11/27/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	1-----				1	\$150.00			
N 53	WSFA	11/21/17	11/21/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-1-----				1	\$150.00			
N 54	WSFA	11/22/17	11/22/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$150.00			
N 55	WSFA	11/23/17	11/23/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---1---				1	\$150.00			
N 57	WSFA	11/24/17	11/24/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----1--				1	\$150.00			
N 58	WSFA	11/27/17	11/27/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	2-----				2	\$265.00			
N 59	WSFA	11/21/17	11/21/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-2-----				2	\$265.00			
N 60	WSFA	11/22/17	11/22/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--2----				2	\$265.00			
N 61	WSFA	11/23/17	11/23/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---2---				2	\$265.00			
N 62	WSFA	11/24/17	11/24/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----2--				2	\$265.00			
N 63	WSFA	11/27/17	11/27/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	3-----				3	\$115.00			
N 64	WSFA	11/21/17	11/21/17	NBC Today Show	7-9am		:30			NM	3	\$345.00

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1854008 /		08864311
Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103
Advertiser		Original Date / Revision
POL/Jones, Doug/D/Sena		11/17/17 / 11/19/17

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-3-----				3	\$115.00			
N 65	WSFA	11/22/17	11/22/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--3----				3	\$115.00			
N 66	WSFA	11/23/17	11/23/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---3---				3	\$115.00			
N 68	WSFA	11/24/17	11/24/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----3--				3	\$115.00			
N 69	WSFA	11/27/17	11/27/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$75.00			
N 70	WSFA	11/21/17	11/21/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$75.00			
N 71	WSFA	11/22/17	11/22/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$75.00			
N 72	WSFA	11/23/17	11/23/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---2---				2	\$75.00			
N 73	WSFA	11/24/17	11/24/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----2--				2	\$75.00			
N 74	WSFA	11/27/17	11/27/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$75.00			
N 75	WSFA	11/21/17	11/21/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$75.00			
N 76	WSFA	11/22/17	11/22/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$75.00			
N 77	WSFA	11/23/17	11/23/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---2---				2	\$75.00			
N 79	WSFA	11/24/17	11/24/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----2--				2	\$75.00			
N 80	WSFA	11/27/17	11/27/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$45.00			
N 81	WSFA	11/21/17	11/21/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$45.00			

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Print Date 11/19/17 Page 6 of 10

Contract / Revision	Alt Order #
1854008 /	08864311

Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 82	WSFA	11/22/17	11/22/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$45.00			
N 83	WSFA	11/23/17	11/23/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---1---				1	\$45.00			
N 84	WSFA	11/24/17	11/24/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----1--				1	\$45.00			
N 85	WSFA	11/27/17	11/27/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	1-----				1	\$45.00			
N 86	WSFA	11/21/17	11/21/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-1-----				1	\$45.00			
N 87	WSFA	11/22/17	11/22/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$45.00			
N 88	WSFA	11/23/17	11/23/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---1---				1	\$45.00			
N 90	WSFA	11/24/17	11/24/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----1--				1	\$45.00			
N 91	WSFA	11/27/17	11/27/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	1-----				1	\$150.00			
N 92	WSFA	11/21/17	11/21/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-1-----				1	\$150.00			
N 93	WSFA	11/22/17	11/22/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$150.00			
N 94	WSFA	11/23/17	11/23/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---1---				1	\$150.00			
N 95	WSFA	11/24/17	11/24/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----1--				1	\$150.00			
N 96	WSFA	11/27/17	11/27/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	1-----				1	\$150.00			
N 97	WSFA	11/21/17	11/21/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-1-----				1	\$150.00			
N 98	WSFA	11/22/17	11/22/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00

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12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1854008 /	08864311

Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$150.00			
N 99	WSFA	11/23/17	11/23/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$150.00			
N 100	WSFA	11/27/17	11/27/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$10.00			
N 101	WSFA	11/24/17	11/24/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$150.00			
N 102	WSFA	11/27/17	11/27/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$30.00			
N 103	WSFA	11/21/17	11/21/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$30.00			
N 104	WSFA	11/22/17	11/22/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$30.00			
N 105	WSFA	11/23/17	11/23/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$30.00			
N 106	WSFA	11/24/17	11/24/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$30.00			
N 107	WSFA	11/27/17	11/27/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$25.00			
N 108	WSFA	11/21/17	11/21/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$25.00			
N 109	WSFA	11/22/17	11/22/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$25.00			
N 110	WSFA	11/23/17	11/23/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$25.00			
N 111	WSFA	11/21/17	11/21/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$10.00			
N 112	WSFA	11/24/17	11/24/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$25.00			
N 113	WSFA	11/27/17	11/27/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$90.00			

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www.wsfa.com

<u>Contract / Revision</u> 1854008 /		<u>Alt Order #</u> 08864311
<u>Contract Dates</u> 11/21/17 - 11/27/17	<u>Product</u> DOUG JONES FOR SEN	<u>Estimate #</u> 5103
<u>Advertiser</u> POL/Jones, Doug/D/Sena		<u>Original Date / Revision</u> 11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 114	WSFA	11/21/17	11/21/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$90.00			
N 115	WSFA	11/22/17	11/22/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$90.00			
N 116	WSFA	11/23/17	11/23/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$90.00			
N 117	WSFA	11/24/17	11/24/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$90.00			
N 118	WSFA	11/27/17	11/27/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$90.00			
N 119	WSFA	11/21/17	11/21/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$90.00			
N 120	WSFA	11/22/17	11/22/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$90.00			
N 121	WSFA	11/23/17	11/23/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$90.00			
N 122	WSFA	11/22/17	11/22/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$10.00			
N 123	WSFA	11/24/17	11/24/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$90.00			
N 124	WSFA	11/27/17	11/27/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$90.00			
N 125	WSFA	11/21/17	11/21/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$90.00			
N 126	WSFA	11/22/17	11/22/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$90.00			
N 127	WSFA	11/23/17	11/23/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$90.00			
N 128	WSFA	11/24/17	11/24/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$90.00			
N 129	WSFA	11/27/17	11/27/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00

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Contract / Revision	Alt Order #
1854008 /	08864311

Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SE	5103

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$115.00			
N 130	WSFA	11/21/17	11/21/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$115.00			
N 131	WSFA	11/22/17	11/22/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$115.00			
N 132	WSFA	11/23/17	11/23/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$115.00			
N 133	WSFA	11/23/17	11/23/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$10.00			
N 134	WSFA	11/24/17	11/24/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$115.00			
N 135	WSFA	11/27/17	11/27/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$280.00			
N 136	WSFA	11/21/17	11/21/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$280.00			
N 137	WSFA	11/22/17	11/22/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$280.00			
N 138	WSFA	11/23/17	11/23/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$280.00			
N 139	WSFA	11/24/17	11/24/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$280.00			
N 140	WSFA	11/27/17	11/27/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$350.00			
N 141	WSFA	11/21/17	11/21/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$350.00			
N 142	WSFA	11/22/17	11/22/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$350.00			
N 143	WSFA	11/23/17	11/23/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---2---				2	\$350.00			
N 144	WSFA	11/27/17	11/27/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	M-----				1	\$3.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/19/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 145	WSFA	11/21/17	11/21/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-T-----				1	\$3.00			
N 146	WSFA	11/22/17	11/22/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--W----				1	\$3.00			
N 147	WSFA	11/23/17	11/23/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---T---				1	\$3.00			
Totals											176	\$26,942.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 - 11/26/17	143	\$21,119.00	(\$3,167.85)	\$17,951.15
11/27/17 - 11/27/17	33	\$5,823.00	(\$873.45)	\$4,949.55
Totals	176	\$26,942.00	(\$4,041.30)	\$22,900.70

Signature: _____ **Date:** _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

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REP HEADLINE# 8864311
*** ORIGINAL REV#0 ***

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL _____ REP. # _____ OFF. # _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA _____ BUYER NAME JEFF SCATTERGOOD _____
900 CIRCLE 75 PKWY SE, SUITE# 1650 _____ SALES PRSN WA- RYAN EDDINS (H) _____
ATLANTA, GA 30339 _____

ORDER # 1051000 CONTRACT # 8864311 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV21/17 NOV27/17 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV17/17 12.1

REP: NEW ORDER
TTL \$27,455 @ 186X
PLS CONFIRM
THANKS JASMINE FOR

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
AGENCY ADVERTISER CODE = 836												
AGENCY PRODUCT CODE = 967												
AGENCY EST# = 5103												
1			400A-430A	30		\$3.00	11/27	11/27	1		MON	1
PROGRAM : NBC EARLY TODAY												
CON COM1: NBC EARLY TODAY												
2			430A-459A	30		\$10.00	11/24	11/24	1		FRI	1
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												

NOV17/17 12:12
*** WSA-TV ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
3			600P-630P	30		\$350.00	11/24	11/24	2	✓	FRI	2
PROGRAM : WSFA 12 NEWS AT 6P												
CON COM1: WSFA 12 NEWS AT 6P												
4			630P-700P	30		\$325.00	11/27	11/27	1	✓	MON	1
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												
5			630P-700P	30		\$325.00	11/21	11/21	1	✓	TUE	1
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												
6			630P-700P	30		\$325.00	11/22	11/22	1	✓	WED	1
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												
7			630P-700P	30		\$325.00	11/23	11/23	1	✓	THU	1
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												
8			630P-700P	30		\$325.00	11/24	11/24	1	✓	FRI	1
PROGRAM : ENTERTAINMENT TONIGHT												
CON COM1: ENTERTAINMENT TONIGHT												
9			1000P-1035P	30		\$415.00	11/27	11/27	2	✓	MON	2
PROGRAM : WSFA 12 NEWS AT 10P												
CON COM1: WSFA 12 NEWS AT 10P												
10			1000P-1035P	30		\$415.00	11/21	11/21	2	✓	TUE	2
PROGRAM : WSFA 12 NEWS AT 10P												
CON COM1: WSFA 12 NEWS AT 10P												
11			1000P-1035P	30		\$415.00	11/22	11/22	2	✓	WED	2
PROGRAM : WSFA 12 NEWS AT 10P												
CON COM1: WSFA 12 NEWS AT 10P												

NOV17/17 12.1
*** WSEA-TV **

REP HEADLINE# 8864311
*** ORIGINAL REV#0 ***

REF HEADLINE# C C C C

REP HEADLINE# 8864311

*** ORIGINAL REV#0 ***

*** ORIGINAL REV#0 ***

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
57			530A-600A	30		\$150.00	11/24	11/24	1	✓	FRI	1
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
58			600A-700A	30		\$265.00	11/27	11/27	2	✓	MON	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
59			600A-700A	30		\$265.00	11/21	11/21	2	✓	TUE	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
60			600A-700A	30		\$265.00	11/22	11/22	2	✓	WED	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
61			600A-700A	30		\$265.00	11/23	11/23	2	✓	THU	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
62			600A-700A	30		\$265.00	11/24	11/24	2	✓	FRI	2
PROGRAM : TODAY IN ALABAMA												
CON COM1: TODAY IN ALABAMA												
63			700A-900A	30		\$115.00	11/27	11/27	3	✓	MON	3
PROGRAM : TODAY SHOW												
CON COM1: TODAY SHOW												
64			700A-900A	30		\$115.00	11/21	11/21	3	✓	TUE	3
PROGRAM : TODAY SHOW												
CON COM1: TODAY SHOW												
65			700A-900A	30		\$115.00	11/22	11/22	3	✓	WED	3
PROGRAM : TODAY SHOW												
CON COM1: TODAY SHOW												

REP HEADLINE# 8864311
*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM REP

NOV17/17 12.00
*** WSEA-TV ***

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
66			700A-900A PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	30		\$115.00	11/23	11/23	3		THU	3
67			400A-430A PROGRAM : NBC EARLY TODAY CON COM1: NBC EARLY TODAY	30		\$3.00	11/22	11/22	1		WED	1
68			700A-900A PROGRAM : TODAY SHOW CON COM1: TODAY SHOW	30		\$115.00	11/24	11/24	3		FRI	3
69			900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$75.00	11/27	11/27	2		MON	2
70			900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$75.00	11/21	11/21	2		TUE	2
71			900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$75.00	11/22	11/22	2		WED	2
72			900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$75.00	11/23	11/23	2		THU	2
73			900A-1000A PROGRAM : TODAY SHOW HOUR 3 CON COM1: TODAY SHOW HOUR 3	30		\$75.00	11/24	11/24	2		FRI	2
74			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$75.00	11/27	11/27	2		MON	2

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8864311
*** ORIGINAL REV#0 ***

NOV17/17 12.1
*** WSFA-TV ***

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
75			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$75.00	11/21	11/21	2	✓	TUE	2
76			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$75.00	11/22	11/22	2	✓	WED	2
77			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$75.00	11/23	11/23	2	✓	THU	2
78			400A-430A PROGRAM : NBC EARLY TODAY CON COM1: NBC EARLY TODAY	30		\$3.00	11/23	11/23	1	✓	THU	1
79			1000A-1100A PROGRAM : TODAY SHOW HOUR 4 CON COM1: TODAY SHOW HOUR 4	30		\$75.00	11/24	11/24	2	✓	FRI	2
80			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/27	11/27	1	✓	MON	1
81			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/21	11/21	1	✓	TUE	1
82			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/22	11/22	1	✓	WED	1
83			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/23	11/23	1	✓	THU	1

REP HEADLINE# 8864311
*** ORIGINAL REV#0 ***

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET

FAX# 703-516-9680
HARRIS REPORT FROM REP

NOV17/17 12.00
*** WSFA-TV ***

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
84			1100A-1130A PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/24	11/24	1	✓	FRI	1
85			1130A-1200N PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/27	11/27	1	✓	MON	1
86			1130A-1200N PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/21	11/21	1	✓	TUE	1
87			1130A-1200N PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/22	11/22	1	✓	WED	1
88			1130A-1200N PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/23	11/23	1		THU	1
89			400A-430A PROGRAM : NBC EARLY TODAY CON COM1: NBC EARLY TODAY	30		\$3.00	11/24	11/24	1	NA	FRI	1
90			1130A-1200N PROGRAM : ALABAMA LIVE CON COM1: ALABAMA LIVE	30		\$45.00	11/24	11/24	1		FRI	1
91			1200N-1230P PROGRAM : WSFA 12 NEWS AT 12P CON COM1: WSFA 12 NEWS AT 12P	30		\$150.00	11/27	11/27	1		MON	1
92			1200N-1230P PROGRAM : WSFA 12 NEWS AT 12P CON COM1: WSFA 12 NEWS AT 12P	30		\$150.00	11/21	11/21	1		TUE	1

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8864311 ***
*** ORIGINAL REV#0 ***

NOV17/17 12.]
*** WSFA-TV **

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
102			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/27	11/27	1	✓	MON	1
103			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/21	11/21	1	✓	TUE	1
104			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/22	11/22	1	✓	WED	1
105			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/23	11/23	1	✓	THU	1
106			130P-200P PROGRAM : THE INSIDER CON COM1: THE INSIDER	30		\$30.00	11/24	11/24	1	✓	FRI	1
107			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/27	11/27	1	✓	MON	1
108			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/21	11/21	1	✓	TUE	1
109			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/22	11/22	1	✓	WED	1
110			200P-300P PROGRAM : HARRY CON COM1: HARRY	30		\$25.00	11/23	11/23	1	✓	THU	1

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP HEADLINE# 8864311
*** ORIGINAL REV#0 ***

NOV17/17 12.1
*** WSFA-TV **

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
120			330P-400P PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY	30		\$90.00	11/22	11/22	1	✓	WED	1
121			330P-400P PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY	30		\$90.00	11/23	11/23	1	✓	THU	1
122			430A-459A PROGRAM : TODAY IN ALABAMA CON COM1: TODAY IN ALABAMA	30		\$10.00	11/22	11/22	1	✓	WED	1
123			330P-400P PROGRAM : JUDGE JUDY CON COM1: JUDGE JUDY	30		\$90.00	11/24	11/24	1	✓	FRI	1
124			400P-430P PROGRAM : WSFA 12 NEWS AT 4P CON COM1: WSFA 12 NEWS AT 4P	30		\$90.00	11/27	11/27	1	✓	MON	1
125			400P-430P PROGRAM : WSFA 12 NEWS AT 4P CON COM1: WSFA 12 NEWS AT 4P	30		\$90.00	11/21	11/21	1	✓	TUE	1
126			400P-430P PROGRAM : WSFA 12 NEWS AT 4P CON COM1: WSFA 12 NEWS AT 4P	30		\$90.00	11/22	11/22	1	✓	WED	1
127			400P-430P PROGRAM : WSFA 12 NEWS AT 4P CON COM1: WSFA 12 NEWS AT 4P	30		\$90.00	11/23	11/23	1	✓	THU	1
128			400P-430P PROGRAM : WSFA 12 NEWS AT 4P CON COM1: WSFA 12 NEWS AT 4P	30		\$90.00	11/24	11/24	1	✓	FRI	1

REP HEADLINE# 8864311
*** ORIGINAL REV#0 ***

REP: TEL# 703-52

CREDIT ADVISORY: AGEN
ORDER WORKSHEET

CONDUCT WORKSHEET

[illegible]

REP HEADLINE# 8864311 *** UNAPPROVED REV #1 *** REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!! ORDER WORKSHEET HARRIS REPORT FROM REP NOV17/17 15:00
*** CHANGES *** ** WSFA-TV **

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL :SPTS
103	NZ		130P-200P	30		\$30.00	11/21	11/21	1	✓	TUE	1
PROGRAM : RIGHT THIS MINUTE												
CON COM1: RIGHT THIS MINUTE												
104	NZ		130P-200P	30		\$30.00	11/22	11/22	1	✓	WED	1
PROGRAM : RIGHT THIS MINUTE												
CON COM1: RIGHT THIS MINUTE												
105	NZ		130P-200P	30		\$30.00	11/23	11/23	1	✓	THU	1
PROGRAM : RIGHT THIS MINUTE												
CON COM1: RIGHT THIS MINUTE												
106	NZ		130P-200P	30		\$30.00	11/24	11/24	1	✓	FRI	1
PROGRAM : RIGHT THIS MINUTE												
CON COM1: RIGHT THIS MINUTE												
NOV/17			21122.00	DEC/17		\$5,823.00						
CONTRACT TOTAL												26945.00
TOTAL SPOTS												177

MARKET TOTALS \$70,397 WSFA 39% WNCN 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 8864311 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV19/17 13.4
CHANGES ** WSFA-TV *

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8864311 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV21/17 NOV27/17 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV19/17 13.4

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
CON CM ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:
M1 UNRESL BUY#89 MISSED:FRI/400A-430A
OFFER:FRI/430A-500A
& TU-F/700A-900A
& SAT/1130A-200P
& FRI/1200N-300P
& TU-TH/400A-430A
& TU-F/200P-300P
CMT:WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE
CMT:\$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE

NOV/17 21122.00 DEC/17 \$5,823.00 CONTRACT TOTAL 26945.00
TOTAL SPOTS 177

MARKET TOTALS \$70,397 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES

SVC- NSI
DEMOS- RA35+*

REP HEADLINE# 8864311
\$\$\$ APPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV19/17 13.1

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP. # _____ OFF. # _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650
ATLANTA, GA 30339 SALES PRSN WA- RYAN EDDINS (H)

ORDER # _____ CONTRACT # 8864311 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV21/17 NOV27/17 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV19/17 13.1

REP: REVISION
REMOVED NA WEEKEND SPOTS DUE TO NOT AIRING
CHANGED PROGRAM NAME 130-2P
\$510 TO MAKEGOOD
PLS CFM
THANKS RYAN

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION

CONTRACT TOTAL	26945.00
TOTAL SPOTS	177

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV19/17 14.5
CHANGES ** WSFA-TV **

REP HEADLINE# 8864311
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8864311 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV21/17 NOV27/17 WK-1
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV19/17 14.5

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
CON CM ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:
M1 UNRESL BUY#89 MISSED:FRI/400A-430A NOV24 30S \$3.00 (NOV19/17)
OFFER:FRI/430A-500A NOV24 30S \$10.00 PLS ADVISE.
& TU-F/700A-900A NOV21 (2/WK) 30S \$175.00
& SAT/1130A-200P NOV25 30S \$35.00
& FRI/1200N-300P NOV24 30S \$75.00
& TU-TH/400A-430A NOV21 30S \$3.00
& TU-F/200P-300P NOV21 30S \$40.00
CMT:WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE
CMT:\$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE
M2 UNRESL MISSED:BONUS NOV21 30S \$130.00 (NOV19/17)
OFFER:TU-F/530A-600A NOV21 30S \$10.00 PLS ADVISE.
& TU-F/430A-500A NOV21 30S \$10.00
CMT:WE HAVE \$140.00 TO RE-SPEND FROM HDL #8859661. PLEASE CONFIRM.
CMT:THANKS, DENICE

NOV/17 21122.00 DEC/17 \$5,823.00 CONTRACT TOTAL 26945.00
TOTAL SPOTS 177

REP HEADLINE# 8864311 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV19/17 14:5
*** CHANGES *** ** WSFA-TV **

MARKET TOTALS \$70,397 WSFA 39% WNCN 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES
SVC- NSI
DEMOS- RA35+*



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

CONTRACT

<u>Contract / Revision</u> 1854008 /		<u>Alt Order #</u> 08864311
<u>Product</u> DOUG JONES FOR SENAT		
<u>Contract Dates</u> 11/21/17 - 11/27/17		<u>Estimate #</u> 5103
<u>Advertiser</u> POL/Jones, Doug/D/Senate		<u>Original Date / Revision</u> 11/17/17 / 11/20/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agv Code</u> TV13041	<u>Advertiser Code</u> 836	<u>Product 1/2</u> 967
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
D 2	WSFA	11/24/17	11/24/17	Today in Alabama 430am	430-5a		:30			NM	0	\$0.00
N 3	WSFA	11/24/17	11/24/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----2--				2	\$350.00			
N 4	WSFA	11/27/17	11/27/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$325.00			
N 5	WSFA	11/21/17	11/21/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$325.00			
N 6	WSFA	11/22/17	11/22/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$325.00			
N 7	WSFA	11/23/17	11/23/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$325.00			
N 8	WSFA	11/24/17	11/24/17	ENTERTAINMENT TONIGHT	630-7p		:30			NM	1	\$325.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$325.00			
N 9	WSFA	11/27/17	11/27/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$415.00			
N 10	WSFA	11/21/17	11/21/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$415.00			
N 11	WSFA	11/22/17	11/22/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$415.00			
N 12	WSFA	11/23/17	11/23/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00

(* Line Transactions: N = New, E = Edited, D = Deleted)

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The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---2---				2	\$415.00			
N 13	WSFA	11/27/17	11/27/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$130.00			
N 14	WSFA	11/24/17	11/24/17	WSFA 12 News at Ten - MF	10-1035pm		:30			NM	2	\$830.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----2--				2	\$415.00			
N 15	WSFA	11/27/17	11/27/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$175.00			
N 16	WSFA	11/21/17	11/21/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$175.00			
N 17	WSFA	11/22/17	11/22/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$175.00			
N 18	WSFA	11/23/17	11/23/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$175.00			
N 19	WSFA	11/24/17	11/24/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$175.00			
N 20	WSFA	11/27/17	11/27/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$15.00			
N 21	WSFA	11/21/17	11/21/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$15.00			
N 22	WSFA	11/22/17	11/22/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$15.00			
N 23	WSFA	11/23/17	11/23/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$15.00			
N 24	WSFA	11/21/17	11/21/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$130.00			
N 25	WSFA	11/24/17	11/24/17	Late Night w/ Seth Meyers	1137p-1237x		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$15.00			
N 26	WSFA	11/27/17	11/27/17	The Voice	7-9pm		:30			NM	2	\$1,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$600.00			
N 27	WSFA	11/21/17	11/21/17	This Is Us	8-9pm		:30			NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$600.00			

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<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
N 28	WSFA	11/25/17	11/25/17	NBC Saturday Today Show	6-8am		:30			NM	3	\$135.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----3-				3	\$45.00			
D 29	WSFA	11/25/17	11/25/17	Notre Dame Football	230p-6p		:30			NM	0	\$0.00
D 30	WSFA	11/25/17	11/25/17	Nascar Daytime	230p-6p		:30			NM	0	\$0.00
N 31	WSFA	11/25/17	11/25/17	WSFA 12 News at Six-Sat	Sa 6-7pm		:30			NM	2	\$160.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2-				2	\$80.00			
N 32	WSFA	11/25/17	11/25/17	WSFA 12 News at Ten - Sat	10-1030pm		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2-				2	\$265.00			
N 33	WSFA	11/25/17	11/25/17	NET Saturday Night Live	1030p-12x		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1-				1	\$115.00			
N 34	WSFA	11/25/17	11/25/17	ET WEEKEND	1203-103x		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1-				1	\$10.00			
N 35	WSFA	11/22/17	11/22/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$130.00			
N 36	WSFA	11/26/17	11/26/17	NET NBC Sunday Today Shc	7-8a		:30			NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2				2	\$45.00			
N 37	WSFA	11/26/17	11/26/17	NET NBC Meet The Press	8-9a		:30			NM	2	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----2				2	\$45.00			
N 38	WSFA	11/26/17	11/26/17	WSFA News Sunday AM	9-930a		:30			NM	1	\$20.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1				1	\$20.00			
D 39	WSFA	11/26/17	11/26/17	NET Soccer	11a-1p		:30			NM	0	\$0.00
D 40	WSFA	11/26/17	11/26/17	Nascar Daytime	1p-5p		:30			NM	0	\$0.00
D 41	WSFA	11/26/17	11/26/17	Nascar Daytime	130-5p		:30			NM	0	\$0.00
D 42	WSFA	11/26/17	11/26/17	NET NBC Horse Racing	Various		:30			NM	0	\$0.00
N 43	WSFA	11/26/17	11/26/17	WSFA 12 News at Five-Sun	Su 5-530p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1				1	\$90.00			
D 44	WSFA	11/25/17	11/25/17	Notre Dame Football	630p-10p		:30			NM	0	\$0.00
D 45	WSFA	11/26/17	11/26/17	Sunday Hour 2	7-8PM		:30			NM	0	\$0.00
N 46	WSFA	11/23/17	11/23/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$130.00			
N 47	WSFA	11/26/17	11/26/17	NFL Football	Sun 730p-1030p		:30			NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-----1				1	\$500.00			

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Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 48	WSFA	11/26/17	11/26/17	Late News	1030p-11p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	-----1	1			\$150.00				
N 49	WSFA	11/26/17	11/26/17	LF SU 11-1130p	11-1130p		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	-----1	1			\$15.00				
N 50	WSFA	11/26/17	11/26/17	LF SU 1130p-12x	1130p12x		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	-----1	1			\$5.00				
N 51	WSFA	11/24/17	11/24/17	Today in Alabama 5am	5-530a		:30			NM	2	\$260.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	----2--	2			\$130.00				
N 52	WSFA	11/27/17	11/27/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/27/17	12/03/17	1-----	1			\$150.00				
N 53	WSFA	11/21/17	11/21/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	-1-----	1			\$150.00				
N 54	WSFA	11/22/17	11/22/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	--1----	1			\$150.00				
N 55	WSFA	11/23/17	11/23/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	---1---	1			\$150.00				
N 57	WSFA	11/24/17	11/24/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	----1--	1			\$150.00				
N 58	WSFA	11/27/17	11/27/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/27/17	12/03/17	2-----	2			\$265.00				
N 59	WSFA	11/21/17	11/21/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	-2-----	2			\$265.00				
N 60	WSFA	11/22/17	11/22/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	--2----	2			\$265.00				
N 61	WSFA	11/23/17	11/23/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	---2---	2			\$265.00				
N 62	WSFA	11/24/17	11/24/17	Today In Alabama	6a-7a		:30			NM	2	\$530.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/20/17	11/26/17	----2--	2			\$265.00				
N 63	WSFA	11/27/17	11/27/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
		Week: 11/27/17	12/03/17	3-----	3			\$115.00				
N 64	WSFA	11/21/17	11/21/17	NBC Today Show	7-9am		:30			NM	3	\$345.00

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<u>Contract / Revision</u>	<u>Alt Order #</u>
1854008 /	08864311

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-3-----				3	\$115.00			
N 65	WSFA	11/22/17	11/22/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--3----				3	\$115.00			
N 66	WSFA	11/23/17	11/23/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---3---				3	\$115.00			
N 68	WSFA	11/24/17	11/24/17	NBC Today Show	7-9am		:30			NM	3	\$345.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----3--				3	\$115.00			
N 69	WSFA	11/27/17	11/27/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$75.00			
N 70	WSFA	11/21/17	11/21/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$75.00			
N 71	WSFA	11/22/17	11/22/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$75.00			
N 72	WSFA	11/23/17	11/23/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---2---				2	\$75.00			
N 73	WSFA	11/24/17	11/24/17	NBC Today 2	9-10am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----2--				2	\$75.00			
N 74	WSFA	11/27/17	11/27/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$75.00			
N 75	WSFA	11/21/17	11/21/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$75.00			
N 76	WSFA	11/22/17	11/22/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$75.00			
N 77	WSFA	11/23/17	11/23/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---2---				2	\$75.00			
N 79	WSFA	11/24/17	11/24/17	NBC Today with Kathie Lee	10-11am		:30			NM	2	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----2--				2	\$75.00			
N 80	WSFA	11/27/17	11/27/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$45.00			
N 81	WSFA	11/21/17	11/21/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$45.00			

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Contract / Revision	Alt Order #
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Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 82	WSFA	11/22/17	11/22/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	--1----				1	\$45.00			
N 83	WSFA	11/23/17	11/23/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	---1---				1	\$45.00			
N 84	WSFA	11/24/17	11/24/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	----1--				1	\$45.00			
N 85	WSFA	11/27/17	11/27/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/27/17	12/03/17	1-----				1	\$45.00			
N 86	WSFA	11/21/17	11/21/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	-1-----				1	\$45.00			
N 87	WSFA	11/22/17	11/22/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	--1----				1	\$45.00			
N 88	WSFA	11/23/17	11/23/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	---1---				1	\$45.00			
N 90	WSFA	11/24/17	11/24/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	----1--				1	\$45.00			
N 91	WSFA	11/27/17	11/27/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/27/17	12/03/17	1-----				1	\$150.00			
N 92	WSFA	11/21/17	11/21/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	-1-----				1	\$150.00			
N 93	WSFA	11/22/17	11/22/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	--1----				1	\$150.00			
N 94	WSFA	11/23/17	11/23/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	---1---				1	\$150.00			
N 95	WSFA	11/24/17	11/24/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	----1--				1	\$150.00			
N 96	WSFA	11/27/17	11/27/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/27/17	12/03/17	1-----				1	\$150.00			
N 97	WSFA	11/21/17	11/21/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
	Week:	11/20/17	11/26/17	-1-----				1	\$150.00			
N 98	WSFA	11/22/17	11/22/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00

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POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$150.00			
N 99	WSFA	11/23/17	11/23/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$150.00			
N 100	WSFA	11/27/17	11/27/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$10.00			
N 101	WSFA	11/24/17	11/24/17	NET Days of Our Lives	1230-130p		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$150.00			
N 102	WSFA	11/27/17	11/27/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$30.00			
N 103	WSFA	11/21/17	11/21/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$30.00			
N 104	WSFA	11/22/17	11/22/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$30.00			
N 105	WSFA	11/23/17	11/23/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$30.00			
N 106	WSFA	11/24/17	11/24/17	RIGHT THIS MINUTES	130-2p		:30			NM	1	\$30.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$30.00			
N 107	WSFA	11/27/17	11/27/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$25.00			
N 108	WSFA	11/21/17	11/21/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$25.00			
N 109	WSFA	11/22/17	11/22/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$25.00			
N 110	WSFA	11/23/17	11/23/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$25.00			
N 111	WSFA	11/21/17	11/21/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$10.00			
N 112	WSFA	11/24/17	11/24/17	HARRY	2-3p		:30			NM	1	\$25.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$25.00			
N 113	WSFA	11/27/17	11/27/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$90.00			

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12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

Contract / Revision	Alt Order #
1854008 /	08864311

Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 114	WSFA	11/21/17	11/21/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-1-----				1	\$90.00			
N 115	WSFA	11/22/17	11/22/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$90.00			
N 116	WSFA	11/23/17	11/23/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---1---				1	\$90.00			
N 117	WSFA	11/24/17	11/24/17	JUDGE JUDY 2ND RUN	3-330p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----1--				1	\$90.00			
N 118	WSFA	11/27/17	11/27/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	1-----				1	\$90.00			
N 119	WSFA	11/21/17	11/21/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-1-----				1	\$90.00			
N 120	WSFA	11/22/17	11/22/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$90.00			
N 121	WSFA	11/23/17	11/23/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---1---				1	\$90.00			
N 122	WSFA	11/22/17	11/22/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$10.00			
N 123	WSFA	11/24/17	11/24/17	JUDGE JUDY 1ST RUN	330-4p		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----1--				1	\$90.00			
N 124	WSFA	11/27/17	11/27/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/27/17	12/03/17	1-----				1	\$90.00			
N 125	WSFA	11/21/17	11/21/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	-1-----				1	\$90.00			
N 126	WSFA	11/22/17	11/22/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	--1----				1	\$90.00			
N 127	WSFA	11/23/17	11/23/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	---1---				1	\$90.00			
N 128	WSFA	11/24/17	11/24/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
		Week: 11/20/17	11/26/17	----1--				1	\$90.00			
N 129	WSFA	11/27/17	11/27/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00

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Contract / Revision	Alt Order #
1854008 /	08864311

Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$115.00			
N 130	WSFA	11/21/17	11/21/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$115.00			
N 131	WSFA	11/22/17	11/22/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$115.00			
N 132	WSFA	11/23/17	11/23/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$115.00			
N 133	WSFA	11/23/17	11/23/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$10.00			
N 134	WSFA	11/24/17	11/24/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$115.00			
N 135	WSFA	11/27/17	11/27/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	1-----				1	\$280.00			
N 136	WSFA	11/21/17	11/21/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-1-----				1	\$280.00			
N 137	WSFA	11/22/17	11/22/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--1----				1	\$280.00			
N 138	WSFA	11/23/17	11/23/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---1---				1	\$280.00			
N 139	WSFA	11/24/17	11/24/17	WSFA 12 News at Five	5-530pm		:30			NM	1	\$280.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	----1--				1	\$280.00			
N 140	WSFA	11/27/17	11/27/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	2-----				2	\$350.00			
N 141	WSFA	11/21/17	11/21/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	-2-----				2	\$350.00			
N 142	WSFA	11/22/17	11/22/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	--2----				2	\$350.00			
N 143	WSFA	11/23/17	11/23/17	WSFA 12 News at Six - MF	6-630pm		:30			NM	2	\$700.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/20/17	11/26/17	---2---				2	\$350.00			
N 144	WSFA	11/27/17	11/27/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		11/27/17	12/03/17	M-----				1	\$3.00			

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Contract / Revision	Alt Order #
1854008 /	08864311

Contract Dates	Product	Estimate #
11/21/17 - 11/27/17	DOUG JONES FOR SEN	5103

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	11/17/17 / 11/20/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 145	WSFA	11/21/17	11/21/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	-T-----	1			\$3.00				
N 146	WSFA	11/22/17	11/22/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	--W----	1			\$3.00				
N 147	WSFA	11/23/17	11/23/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	---T---	1			\$3.00				
D 148	WSFA	11/21/17	11/26/17	Today in Alabama 530a	528am-6am		:30			NM	0	\$0.00
N 149	WSFA	11/21/17	11/26/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	-TWTF--	1			\$10.00				
N 150	WSFA	11/24/17	11/24/17	Today in Alabama 430am	430-5a		:30			NM	1	\$10.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	----F--	1			\$10.00				
N 151	WSFA	11/21/17	11/26/17	NBC Today Show	7-9am		:30			NM	2	\$350.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	-TWTF--	2			\$175.00				
N 152	WSFA	11/25/17	11/25/17	NET Soccer	1130A-2P		:30			NM	1	\$35.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	-----S-	1			\$35.00				
N 153	WSFA	11/24/17	11/24/17	NHL	12P-3P		:30			NM	1	\$75.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	----F--	1			\$75.00				
N 154	WSFA	11/21/17	11/23/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	-TWT---	1			\$3.00				
N 155	WSFA	11/21/17	11/26/17	HARRY	2-3p		:30			NM	1	\$40.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	-TWTF--	1			\$40.00				
N 156	WSFA	11/21/17	11/26/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>			<u>Rate</u>				
Week:		11/20/17	11/26/17	-TWTF--	1			\$130.00				
Totals											185	\$27,595.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
10/30/17 - 11/26/17	152	\$21,772.00	(\$3,265.80)	\$18,506.20
11/27/17 - 11/27/17	33	\$5,823.00	(\$873.45)	\$4,949.55
Totals	185	\$27,595.00	(\$4,139.25)	\$23,455.75

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions.

The station may utilize various mediums to deliver advertisements to its viewers, including but not limited to, simulcast and/or delayed airings through mobile and internet applications and services. You must notify the station immediately if you do not have rights to your advertisements or any of its components beyond a television broadcast. Without such notice, the station may utilize various mediums beyond the television broadcast to reach its viewers.

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed or otherwise made a part of a particular contract, is hereby rejected.

REP HEADLINE# 8864311
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM REP

REP: TEL# 703-528-9387
CREDIT ADVISORY: AGEN
ORDER WORKSHEET

REP HEADLINE# 8864311
\$\$\$ MOD# 0: UNAPPROVED REV #1 \$\$\$

ADV #	ADV. NAME	POLI/D JONES/D/SEN/AL	REP. #	OFF. #	SALESMAN #
AGY #	AGY. NAME	CANAL PARTNERS MEDIA	BUYER NAME	JEFF SCATTERGOOD	
		900 CIRCLE 75 PKWY SE, SUITE# 1650	SALES PRSN	WA- RYAN EDDINS (H)	
		ATLANTA, GA 30339			

ORDER # _____ CONTRACT # 8864311 CLASS: NATL. LOCAL REGIONAL

PRDCT DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)

FLIGHT DATES NOV21/17 NOV27/17 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV20/17 10 1

REP: REVISED ORDER
M2 OKD AS LINES 144-145
PREVIOUS TTL \$26,945
REVISED TTL \$27,085
\$140 WAS MOVED FROM HDLN: 8859661
PLS CONFIRM
THANKS JASMMINE FOR RYAN

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

[illegible]

AGENCY ADVERTISER CODE = 836
AGENCY PRODUCT CODE = 967
AGENCY EST# = 5103

144	A	530A-600A	30	\$130.00	11/21	11/24	1	TU-F
-----	---	-----------	----	----------	-------	-------	---	------

PROGRAM : TODAY IN AL @ 530A
ORD COM1: WE HAVE \$140.00 TO RE-SPEND FROM HDL #8859661. PLEASE CONFIRM.
ORD COM2: THANKS, DENICE

REP HEADLINE# 8864311 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 1: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV20/17 11.1
CHANGES ** WSFA-TV **

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8864311 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV21/17 NOV27/17 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV20/17 11.1

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NO BUYS TO PRINT
STATION MAKEGOOD OFFERS:
M1 UNRESL BUY#89 MISSED:FRI/400A-430A NOV24 30S \$3.00 (NOV19/17)
OFFER:FRI/430A-500A NOV24 30S \$10.00 PLS ADVISE.
& TU-F/700A-900A NOV21 (2/WK) 30S \$175.00
& SAT/1130A-200P NOV25 30S \$35.00
& FRI/1200N-300P NOV24 30S \$75.00
& TU-TH/400A-430A NOV21 30S \$3.00
& TU-F/200P-300P NOV21 30S \$40.00
CMT:WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE
CMT:\$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE

M3 UNRESL BUY#144 MISSED:TU-F/530A-600A NOV21 30S \$130.00 (NOV20/17)
OFFER:TU-F/500A-530A NOV21 30S \$130.00 PLS ADVISE.
CMT:MY ERROR. I MEANT TO OFFER 5A-530A ON M2. PLEASE CONFIRM. THANKS,
CMT:DENICE

NOV/17 21262.00 DEC/17 \$5,823.00 CONTRACT TOTAL 27085.00
TOTAL SPOTS 179

MARKET TOTALS \$70,397 WSFA 39% WNCF 14% WAKA 33% WCOV 11% CABL 0% WBMM 3% WIYC 0%
ESFA 0% EAKA 0%

ESTIMATED SHARES
SVC- NSI
DEMOS- RA35+*

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV20/17 11.1
\$\$\$ MOD# 0: APPROVED REV #1 \$\$\$ *** WSFA-TV **

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8864311 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5103 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES NOV21/17 NOV27/17 WK-1
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE NOV20/17 11.1

REP: REVISED ORDER
M2 OKD AS LINES 144-145
PREVIOUS TTL \$26,945
REVISED TTL, \$27,085
\$140 WAS MOVED FROM HDLN: 8859661
PLS CONFIRM
THANKS JASMINE FOR RYAN

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
M1 UNRESL BUY#89 MISSED: FRI/400A-430A NOV24 30S \$3.00 (NOV19/17)
OFFER: FRI/430A-500A NOV24 30S \$10.00 PLS ADVISE.
& TU-F/700A-900A NOV21 (2/WK) 30S \$175.00
& SAT/1130A-200P NOV25 30S \$35.00
& FRI/1200N-300P NOV24 30S \$75.00
& TU-TH/400A-430A NOV21 30S \$3.00
& TU-F/200P-300P NOV21 30S \$40.00
CMT: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE
CMT: \$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE

M2 OK'D MISSED: BONUS
OFFER: TU-F/530A-600A NOV21 30S \$130.00 (NOV20/17)
& TU-F/430A-500A NOV21 30S \$10.00 PLS ADVISE.
CMT: WE HAVE \$140.00 TO RE-SPEND FROM HDL #8859661. PLEASE CONFIRM.
CMT: THANKS, DENICE

REP HEADLINE# 8864311
\$\$\$ MOD# 0: APPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV20/17 11.1
*** WSFA-TV **

CONTRACT TOTAL	27085.00
TOTAL SPOTS	179

WSFA-TV **
11.3
17

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
146	A		430A-500A	30		\$10.00	11/24	11/24	1		FRI	1
PROGRAM : TODAY IN AL @ 430A ORD COM1: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE ORD COM2: \$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE THIS IS A MAKE-GOOD FOR NOV24 ON LINE-89 FOR 1 SPOT/WK												
147	A		700A-900A	30		\$175.00	11/21	11/24	2		TU-F	2
PROGRAM : TODAY SHOW ORD COM1: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE ORD COM2: \$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 146-151												
148	A		1130A-200P	30		\$35.00	11/25	11/25	1		SAT	1
PROGRAM : SOCCER ORD COM1: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE ORD COM2: \$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 146-151												
149	A		1200N-300P	30		\$75.00	11/24	11/24	1		FRI	1
PROGRAM : NATIONAL HOCKEY LEAGUE ORD COM1: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE ORD COM2: \$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 146-151												
150	A		400A-430A	30		\$3.00	11/21	11/23	1		TU-TH	1
PROGRAM : NBC EARLY TODAY ORD COM1: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE ORD COM2: \$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 146-151												
151	A		200P-300P	30		\$40.00	11/21	11/24	1		TU-F	1
PROGRAM : HARRY CONNICK JR. ORD COM1: WE DO NOT SELL 4A-430A ON FRIDAYS. PER YOUR CANCELLATION, WE HAVE ORD COM2: \$510.00 PLUS THIS \$3 TO RE-SPEND. PLEASE CONFIRM. THANKS, DENICE PART OF A MAKEGOOD MADE UP OF LINES 146-151												

M3 OK'D BUY#144 MISSED:TU-F/530A-600A NOV21
OFFER:TU-F/500A-530A NOV21
CMT:MY ERROR. I MEANT TO OFFER 5A-
CMT:DENICE

REP HEADLINE# 8864311
\$\$\$ MOD# 1: APPROVED REV #1 \$\$\$

REP: TEL# 703-528-9387 FAX# 703-516-9680
CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION NOV20/17 11.4
*** WSFA-TV **

CONTRACT TOTAL	27595.00
TOTAL SPOTS	185

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

**FEDERAL CANDIDATE****STATE/LOCAL CANDIDATE**

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

WSFA - TV Montgomery, AL

Date:

11/17/2017

I, Jeff Scattergood,

being/on behalf of: Jones, Doug, a legally
qualified candidate of the Democratic political

party for the office of: United State Senate

in the Special

election to be held on: 12/12/2017

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

S E E A T T A C H E D

Date of First Broadcast: 11/21/2017

Date of Last Broadcast: 11/27/2017

Total Charges: \$*****23,336.75 NET



I represent that the payment for the above described broadcast time has been furnished by:

DOUG JONES FOR SENATE COMMITTEE

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

JAMES DOUGLAS TURNER JR, TREASUER

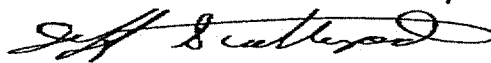
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

11/17/2017

Date



Signature

To Be Signed By Station Representative

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title



FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

I, **DOUG JONES FOR SENATE COMMITTEE**

(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☐ **does**

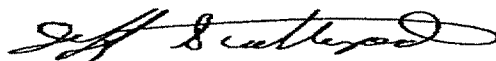
☒ **does not**

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Jeff Scattergood

11/17/2017

printed name

date

